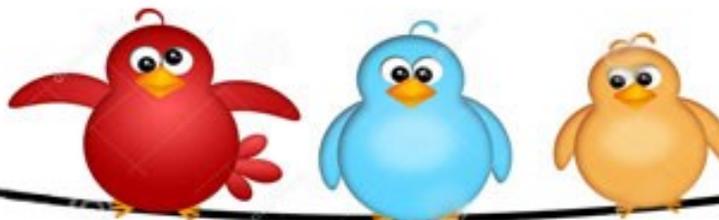




# The Bird Feeder



*"Amish Farm to Backyard Feeder"*

## WELCOME TO THE BIRDFEEDER

The leaves are turning and it's almost time to put away the lawn mower. But those rakes will be seeing action soon enough. Enjoy the crisp air when raking up the yard or do what I do:

1. Remove smartphone from teenager's hands
2. Replace smartphone with rake and leaf bags.
3. Point to leaves on the ground, point to rake and leaf bags.

Note: It may be necessary to promise trip to Taco Bell when all leaves are officially raked. Teenage boys will perform, on average, 1-2 hours of yard work per Chalupa.

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### **Rob is Thinking 'Bout: New Crop**

Tired of the same old crop? Rob's here to tell you about new crop. (Ed's Note: He said crop.)

New crop can either mean large swings in pricing or be a non-event as we shift into ingredients recently harvested. So far so good this year - the oil crop looks good. That is a good thing because it affects lots of the products we use in your mixes. (Yay!) But Nyjer is still problematic and we won't see a new crop of Nyjer until the end of 1st quarter of next year.

## Rob is Thinking ‘Bout: New Crop (cont’d)

### INGREDIENT TIMETABLE

<b>Ingredient</b>	<b>When Planted</b>	<b>When Harvested</b>	<b>Arrives at Seed Packer</b>
Peanut Splits Peanuts in Shell	May/June	Oct./Nov.	November
Corn Whole/Cracked	April/May	Sept./Oct.	September
Nyjer	May/June	Nov./Dec.	Feb./Mar
Sunflower Oil/Striped	May/June	Oct./Nov.	Oct/Nov
Sun Chips Medium/Fine/Select	May/June	Oct./Nov.	Oct/Nov
White Millet	June/July	September	September
Safflower	May/June	Sept./Oct.	October



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## Let's Meet MJ Shetler

MJ has been working for Mahlon since he's been allowed to work. He describes his week as doing a little bit of everything. (Sound familiar to any store owners?)

## Let's Meet MJ Shetler (cont'd)

On Monday and Tuesday he's helping get the orders prepared for shipping. Wednesday through Friday is spent building bird houses and mixing and shaping and packaging seed cakes. The weekends are for hunting, fishing and catching up on Real Housewives episodes. (We made up one of those facts but we're not saying which one.)

MJ loves working with family. Mahlon is his uncle but MJ says he's really more like a brother. And MJ pointed out that deer season starts in two weeks. So yo, Bro, can a guy get a day off for opening day of deer season? Ed's Note: That was us saying Yo and Bro. MJ and Mahlon are not big Yo-ers.



## Boring Operational Issues

Our Fall Blend will still be available for shipment through October. We know some of you like to get started on Winter early so our Winter Blend will be available for shipment starting the week of October 19th.

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## Order C&S Suet from Lizzie Mae

You want it? You got it!. LM is now carrying items from C&S Suet. Operators are standing by! (Ed's Note: By operators we really mean Rob and he's sitting patiently for your call.)

Available now from C&S Suet

Item ID	Item Description	Stocking U/M	Price	3% Quick Pay
4CS1250501	C&S Seed Treat 11.75 oz 12/cs	Case	\$ 9.40	\$ 9.12
4CS1250509	C&S Peanut Treat 11.75oz 12/cs	Case	\$13.50	\$ 13.10
4CS1250527	C&S Berry Treat 11.75 oz 12/cs	Case	\$ 9.40	\$ 9.12
4CS1250559	C&S Nutty Treat 11.75 oz 12/cs	Case	\$ 9.40	\$ 9.12
4CS1250561	C&S Orange Treat 11.75oz 12/cs	Case	\$ 9.40	\$ 9.12
4CS12553	C&S H.P. Delight 11.75oz 12/cs	Case	\$16.20	\$ 15.71
4CS12569	C&S Woodpecker Treat 12/cs	Case	\$15.60	\$ 15.13
4CS12583	C&S Mealworm Del.11.75oz 12/cs	Case	\$ 21.60	\$ 20.95
4CS503	C&S Pure Suet 10 oz 12/cs	Case	\$ 20.85	\$ 20.22
4CS608	C&S Sweet Corn Log 32 oz 12/sc	Case	\$ 37.75	\$ 36.62
4CS6107	C&S Hot Pepper Nuggets 6/cs	Case	\$ 20.15	\$ 19.55
4CS611	C&S Nut & Sweet Corn Log 32oz12/cs	Case	\$ 41.00	\$ 39.77

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## IN SUMMARY

You might have noticed that the whole newsletter is now in this here email. No more clicking over to the blog to get the rest of the story. We'll still make blog posts on the articles. Yeah, we like having lots of blog postings. It's a web thing, don't judge. There's even going to be PDF versions of past newsletters that's suitable for printing and sharing with a friend. Just make sure it's a good friend.

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